



Fonterra Co-operative Group Limited

PO Box 85, Reporoa
State Highway 5
Reporoa, New Zealand

Office +64 7 334 1000
Fax +64 7 333 8616

www.fonterra.com

05 December 2013

The Manager
Rope Access
P O Box 1352
Hillcrest
Hamilton 3240

Re: Contractor Health and Safety

Dear Sir or Madam,

As part of our drive to constantly improve our health and safety systems on site we have conducted a review of all contractors who work on site at Reporoa and evaluated how the contracting company complies with site Health and Safety (H&S) standards.

Each contractor that was reviewed was given a score of **1, 4, 7, or 10**. The definition of that score is provided below

- 1 = poor performance, well below the Fonterra Standard, removal of contractor from site highly likely without immediate and significant improvement
- 4 = some areas below Fonterra Standard, discussion and agreement on Improvement required
- 7 = good performance, compliant to Fonterra Standards
- 10 = excellent performance, compliant to standards, showcasing the health and safety values with ability to model different scenarios

Your score at this stage from this review for the Reporoa site is a **10**

We also note that your company does not have a Contractor Prequalification New Zealand (CPNZ) Score. I would like to take this opportunity to encourage your company to register with CPNZ. This programme provides a snap shot of your organisations Health and Safety systems and provides insights into safety improvement opportunities. CPNZ will become a mandatory requirement for all contractors in the future.

For more information about CPNZ, please refer to <https://www.pregual.co.nz/home/site-content/about.aspx> or discuss this with **Heath Haua the site Maintenance Engineering Manager**.

We value your commitment to health and safety and look forward to working with your business for another year.

Yours sincerely,

Sam Mikaere
Site Operations Manager
Fonterra Reporoa

"We value human life above all else"

Private and Confidential

29 October 2015

Dave Walling
Rope Access NZ Limited
P.O. Box 1352
HAMILTON 3240
New Zealand

Fonterra Co-operative Group Limited
P.O. Box 500, Te Awamutu, 3800, New Zealand
1498 Alexandra Street.
Te Awamutu
t +64 7 871 7077, f +64 7 871 2345
www.fonterra.com

Dear Sir / Madam

Re: Contractor Health and Safety

As part of our drive to constantly improve our health and safety systems on site we have conducted a review of all contractors who work on site at Te Awamutu. We utilised specific data provided to us via Contractor Prequalification New Zealand, CPNZ score, and combined that with a site score of how that individual or company complies with the site Health and Safety (H&S) standards.

Each contractor that was reviewed was given a score of **1, 4, 7, or 10**. The definition of that score is provided below

1 = poor performance, well below the Fonterra Standard, removal of contractor from site highly likely without immediate and significant improvement

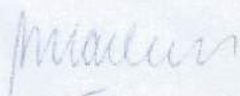
4 = some areas below Fonterra Standard, discussion and agreement on Improvement required

7 = good performance, compliant to Fonterra Standards

10 = excellent performance, compliant to standards, showcasing the health and safety values with ability to model different scenarios

In this instance your contractor score is a **10**. This letter is to notify you of this score and to thank you for continuing to work safely on our site. We value your commitment to health and safety and look forward to working with your business for another year.

Yours sincerely,



Tony MacLean
Site Operations Manager
Fonterra Te Awamutu
"We value human life above all else"

Safety Leadership
Recognition

Monday, 29 June 2015

Mike Donald
Director, ROPE ACCESS NZ
Hamilton

Mike,

The Rope Access team have conducted themselves in a manner that has distinguished them as safety leaders and role-models during the Maintenance Shut 2015 at Fonterra Waitoa.

Rope Access's attitude towards health and safety and professionalism has ensured that all tasks they undertook were completed in an efficient and safe manner.

Mike and his team have cultivated a strong relationship with the Site health and safety team. Their willingness to discuss permits, tasks and rescue plans reflected the internal desire for self improvement that continues to keep them at the forefront of safety.

Please pass on our thanks to all Rope Access team members involved.

Kind Regards,



Shannon Maaka

Health and Safety Advisor, Waitoa

shannon.maaka@fonterra.com

Mobile 027 886 0320, Work 07 889 3989 Ext 71534
Fonterra Co-operative Group Limited
PO Box 7, Waitoa 3341, Cnr No. 1 Road & State Highway 26, Waitoa, New Zealand